# NEXUS INTERNATIONAL CONTENTS

CONTACT

seetha95@nexusicon.com

WEBSITE

www.nexusicon.com

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# **OUR MISSION**

"To Bring The World Together Through Contents"



With 11 years of experience, we are one of the top content localization companies in Korea with multiyear localization contracts with SBS, JTBC, and Viki Rakuten.

Furthermore, we are one of only a handful of localization companies in Korea that have worked actively with clients from all over the world.

We are international!



#### Our team is international

We have an in-house staff of localization experts from 7 different countries that speak 14 different languages including Bahasa Indonesian, Hindi, Chinese, Polish, Spanish, and Japanese.

### Our clientele is international

We have worked with clients from all over the world including Europe, the US, Latin America, and Asia.

# We are versatile!



### Languages

We are one of only two companies in Korea with the capacity and capability to handle over 28 languages in various different pairs.



# Dubbing

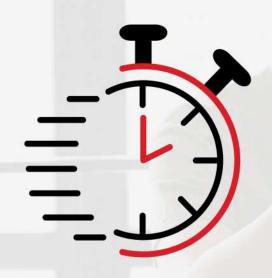
We have dubbed shows in most Asian languages and have delivered to platforms such as Netflix, Amazon Prime Video, MBC, and SBS with both 2.0 and 5.1 mix.



## Subtitles

We have delivered in various different formats including DFXP, PAC, SRT, STL, and XML. Also, we have delivered different broadcast formats and codecs including both Pal and NTSC, and in both HD and UHD

# We are versatile!



#### We are fast

We have successfully completed localization projects with a 24-hour turnaround or less for Mediacorp, Viki Rakuten, and iFlix.



# We deliver quality

We have worked with some of the top platforms in the world and are able to provide the kind of quality that they demand. Not only have we worked with the but global OTTs. have major we alsoprovided localization services to major broadcasters multinational and national terrestrial broadcasters such as Discovery, BBC, RTM, Nippon TV, MCOT, and VTV.



#### We deliver volume

Nexus has grown rapidly over the years, especially with the explosive growth of the industry in the past 5 years. On average, we handle anywhere from 2,000 to 5,000 hours of content localization per year. Because we have forged strong partnerships in Korea and abroad, we are always able to expand our capacity given enough lead time.

# We are client-focused and management-oriented

Our first and foremost aim is to offer the best assistance possible to our clients in order to ensure the successful launch of contents. Because of this, we are at the ready 24-7. Also, we have an extremely transparent work flow system that allows the client to look into the progress of the work at any time using the dashboard of our localization and project management software, OOONA.

We have extensive experience managing multinational projects that have involved both clients and vendors located in different time zones across the world while working in multiple languages.



# We are security-minded

Although we are still in the process of applying for the TPN (This has proven to be a slow process because of COVID-19), we are well-aware of the security concerns of our clients. Therefore, not only do we keep our entrances secured using fingerprint door locks, but our assets are kept in secure servers without any access to the internet. Also, most of our software is ISO certified. Finally, all our freelancers and vendors are under the strictest non-disclosure agreements. This is why we have never had any content leaks in the 10-year history of our company.



# Testimonials

We are the go-to localization company for some of the top broadcasters and platforms in Korea and abroad.

Here are some testimonials



SBS Contents Hub Co.,Ltd.

Date: 30<sup>th</sup> August 2021 To: HBO, Inc.

From : SBS Contents Hub Co.,Ltd.

I am happy to recommend Nexus International Contents. They are a top-tier content localization company and they are also our localization partner. They have top quality and have never failed to deliver their work on time. As a localization partner for Warner Media, I have no doubt that they will be able to do an excellent job.

Kim Hwi-jin
CEO
SBS Contents Hub Cd.,Ltd.

SBS Contents Hub
SBS Prism Tower 15/16 F
82 Sangamsan-ro, Mapo-gu, Seoul, Koro

President Kim, Hwi Jin

#### **Itt** studios

JTBC Studio Co., Ltd.

Date: 30th August 2021 To: HBO, Inc.

From: JTBC Studio Co., Ltd.

Nexus International Contents is our localization partner, and we have been working with them since 2011, when our company was known as JTBC Contents Hub. In 2020, our company changed its name to JTBC Studios. NIC is one of the premier localization companies in Korea, and I am sure they will provide you with the best quality and services.

1/4

Park Chang-sung

Contents Business Group 2

Executive Manager

JTBC Studio Co.,Ltd.

# **Our Partners**

# International Partners









# NPFPs/NP3s

















# Others















**Discovery** 







Tencent 腾讯

# Languages

We have experience delivering in 28 different languages for both dubbing and subtitling.





# TURNAROUND TIME

# Subtitles

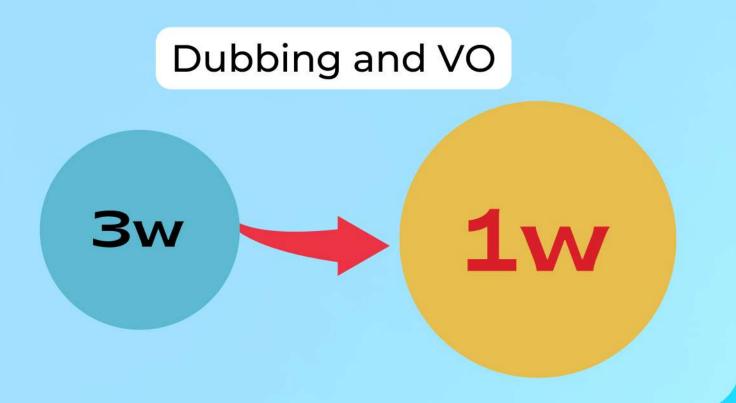
While our average turnaround time is 72 hours, we have worked on numerous time-sensitive projects with turnaround times of 24 hours or less.

40 hours subtitling per week



# Dubbing

For dubbing projects, our average turnaround time is from a week to 3 weeks, from reception of materials to final delivery. However, we have carried out rush projects within a third of that time as well.



# OUR PROJECTS

Through our years in the contents industry, we have worked on thousands of projects.

We have included some of the titles we have worked on in the following pages:

# KOREAN VARIETY SHOWS





#### **KOREAN DRAMA**







#### **IDOL CONTENTS**



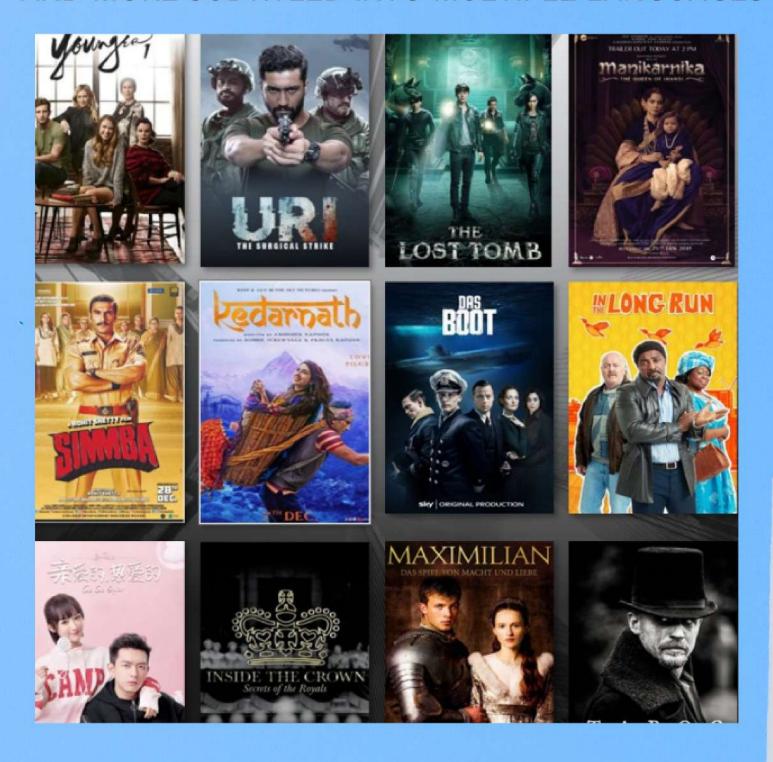




# OUR PROJECTS

#### **INTERNATIONAL CONTENTS**

TV SERIES FROM INDIA, RUSSIA, CHINA, THE UK, AND MORE SUBTITLED INTO MULTIPLE LANGUAGES



Nexus has worked on thousands of subtitling and dubbing projects.

Many of them can be seen on:



12,143 hours



1,517 hours



884 hours

02

# OPERATIONAL READINESS

# **OPERATION**



#### Resources

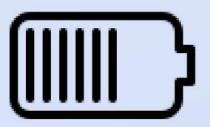
In order to work on the required volumes, we would need source materials to be delivered as soon as possible for review.

The biggest resource that we require is time: time to review the work, formulate a localization strategy, set up the teams in accordance with work requirements, and implement and adjust the workflow.



## **Lead Time**

On average for a 40 - 50 episode drama, the lead time for a client like VIKI Rakuten is less than 3 days. However, depending on the volume, the lead time may need to be increased to 3 weeks in certain instances.



# **Capacity Concerns**

We are able to deliver the capacity that was stated in our quotation. However, we will most likely begin with a slightly smaller capacity in the first few weeks as adjustments are being made to the workflow and to match the particular needs of Warner Media. Nevertheless, once things get rolling, we expect our capacity to increase throughout the duration of the project.

# PIVOT LANGUAGE

Using English as a pivot language

In the case the source language is not English,
Nexus uses English as the pivot language like most
international content platforms, including Netflix.
Scripts in non-English languages are first translated
into English, and then retranslated into the final target
language.



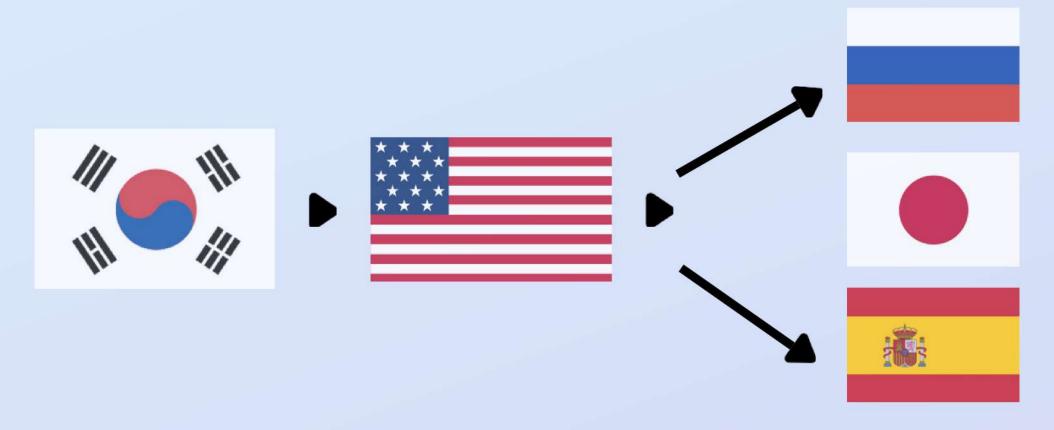
Netflix PLDL guideline

The translation process proceeds with two files:

- the original time-coded language file
- the English time-coded language file

In the case of content translated directly from audio, we create a time-coded file in the original language and then proceed with an English language-based pivot file.

# PIVOT SCRIPT CREATION PROCESS



# English translation

The script is translated into English. After the translation has been completed, the files are QC-ed.

# Script creation

The first step in localization is the creation of a script. Scripts are obtained from the client or transcribed from audio.

# 103 Formatting and time coding

The script is then formatted and timecoded in order to prepare for translation.

# PIVOT SCRIPT CREATION PROCESS

104 Language-specific annotations

A very important step in the creation of the pivot language file is the addition of annotations that clarify colloquialisms, idioms, proverbs, slang, word play, and other culturally specific phrases within the language.

These annotations ensure that the final translation retains the original meaning of the content while having the desired storytelling impact on the intended audience.



When counting down from three, we have different ways of expressing the same simple feature in the three languages mentioned above:

Hana, deul, set~ Ready, steady, go~ Tres, dos, uno~ Annotations are registered in the system and explain what might be misunderstood:

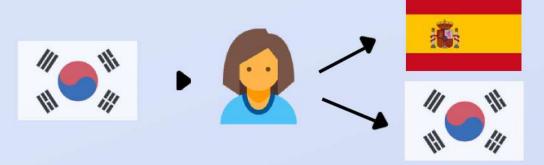
# PIVOT SCRIPT CREATION PROCESS

# 05 Quality Check



The target language is Spanish.

Therefore, the files are prepared and QC-ed by a native Spanish speakerwho has been provided English scripts.



The target language is Spanish, and the source file is in Korean.

NEXUS performs a second QC wherein the QC-er understands

both the source language and the target language.

In this case, the QC-er would be native to one language

and fluent in the other.

# NEXUS conducts two types of QC, which are as follows:

Native language QC by a native speaker QC by an expert in both the source language as well as the target language



# In-house VS Outsourcing

Although much of our work is done in-house, we also have an extensive network of freelancers and localization partners around the world that we have worked with over the years.

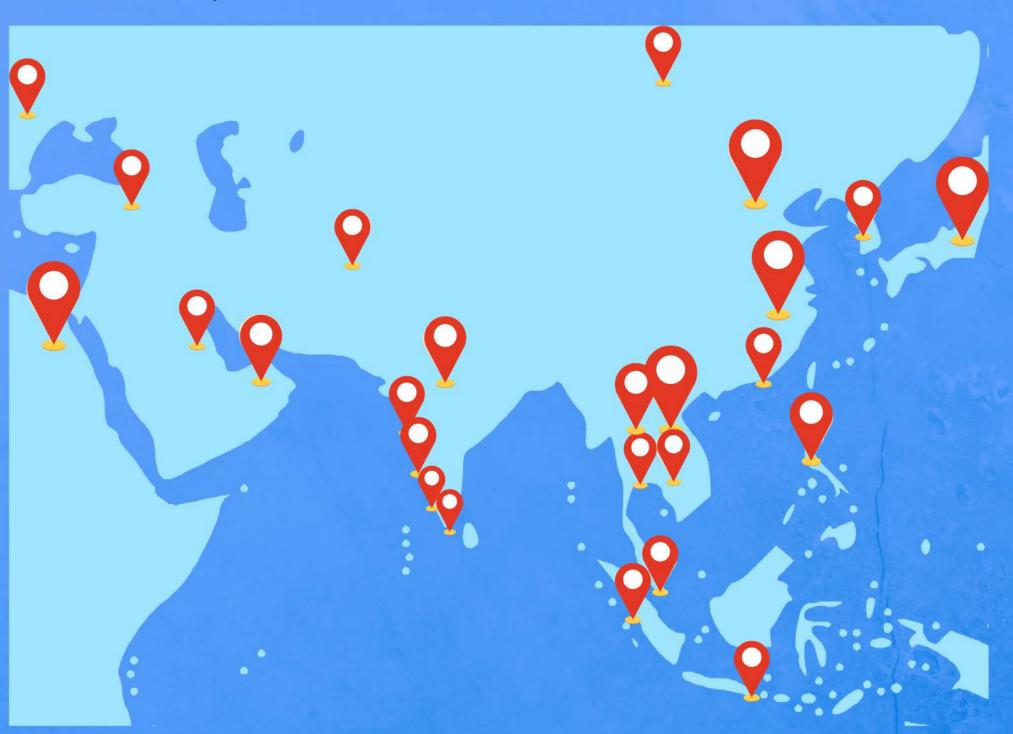
However, project management, mixing, final QC work, and delivery are always done with in-house staff.



**Our Network of Localization Vendors** 

Our Network of Localization Vendors in Asia

East Asia, Southeast Asia and the Middle East



## To whom do we outsource?

Although we have a rather large network of companies that have already been vetted and have been working with us for a number of years, we are always on the lookout for new potentiallocalization partners. As we are always responsible for the final quality of deliverables, we feel that a strict vetting process is absolutely necessary.

In order to do that, we go through the following process:











#### REFERENCES

We only work with companies that have experience working with international platforms or the major broadcasters in their territory.

#### SAMPLES

We request extensive samples from previous work they have done in various different genres in order to gauge the quality of their work.

#### **TEST**

We request the potential partner to take a localization test to subtitle or dub 5 minutes of content.

#### NDA AND CONTRACT

After their quality is deemed acceptable, we have them sign an NDA and work contract before we begin to work with them.

#### **ONBOARDING**

Finally, we onboard them to our system and begin our partnership.

#### KOREAN DUBBING

For Korean language dubbing, the project is translated, dubbed and mixed in-house here in Korea.

#### OUTSOURCING

For other languages, we have a network of vendors all over Asia and beyond.

After the initial recording session, the final mixes are done in our studio here in Seoul to ensure the highest quality.





#### **TRANSLATION**

Experienced translators specializing in localization adapt the scripts to the target language.

#### **CASTING**

We work with our clients by providing multiple samples and only after receiving approval do we proceed with recording.

#### RECORDING

We maintain a well-timed and scheduled recording process in order to enable the best possible performance from each actor.







#### **MIXING**

In-house sound engineers mix the tracks by finetuning audio levels and lip sync timing with the video.

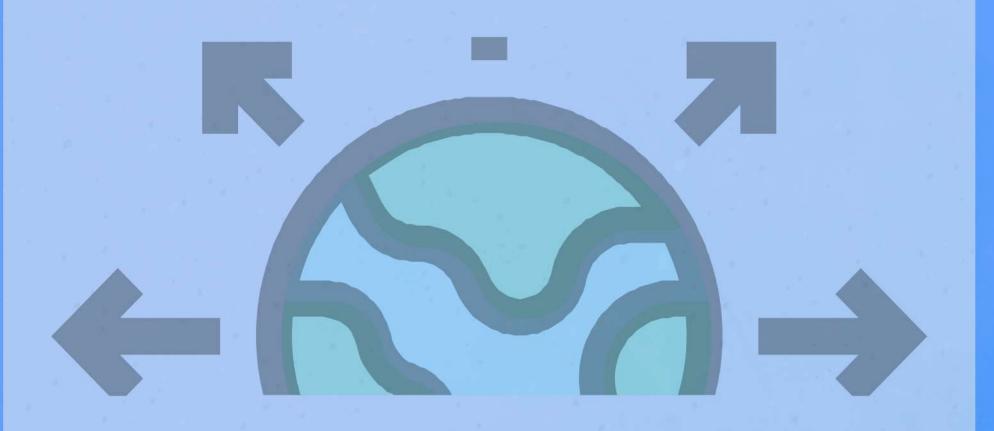
#### **FINAL REVISION**

The video is then QC-ed by in-house experts to verify its utmost quality.

#### **DELIVERY**

If the process is successfully completed, it is delivered to the client for final approval.

When Warner Media approves, the project is completed.



50-70%

MATERIALS OUTSOURCED

## How is this outsourced work managed?

We manage our international projects using OOONA, a project management solution designed specifically for multinational content localization projects.

By having a unified system under which all content is localized and delivered, we ensure that projects run as smoothly as possible.

#### How much is outsourced?

Depending on the volume, anywhere from 50 to 70 percent of work that we do is outsourced to partner companies abroad. However, whenever possible, we assign project managers who are fluent in both English and the target language. These managers communicate with the various vendors and ensure that the work that is done abroad is of the highest quality.

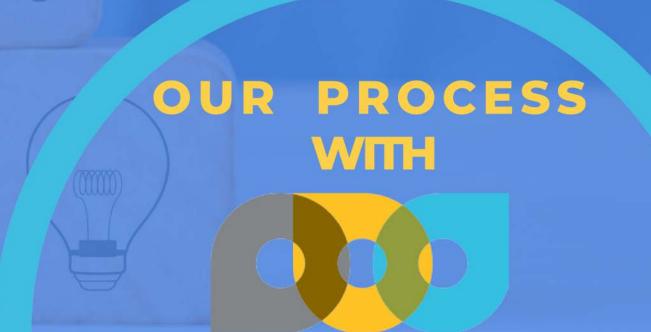


# PROJECT MANAGEMENT

Everyone in the localization pipeline, from our operations manager to translators, project managers and the finance team access this platform to enable various localization processes at NIC.

OOONA aids NEXUS in partner and client management, with its integrated financial reports, project dashboards, and an internal messaging system to maintain communications between client and vendor, with the help of progress update dashboards, client comments/feedback, project status, delivery specs, etc.

With the help of OOONA, we are also able to track project status and costs while reducing manual and spreadsheet-based procedures, saving time and cost, avoiding duplication of effort, and reducing the scope for error.



# PROJECT MANAGEMENT

# OUR PROCESS WITH



#### **PREPARATION**



WORK



PREVIEW & SCHEDULING

#### **IMPLEMENTATION**

TEAM MEETING



TRANSLATION
DUBBING
EDITING

#### **REVIEW & FEEDBACK**

REVIEW & FEEDBACK

**CLIENTS** 



1ST QUALITY CHECK



**A** 

MODIFICATION Q

2nd QUALITY CHECK





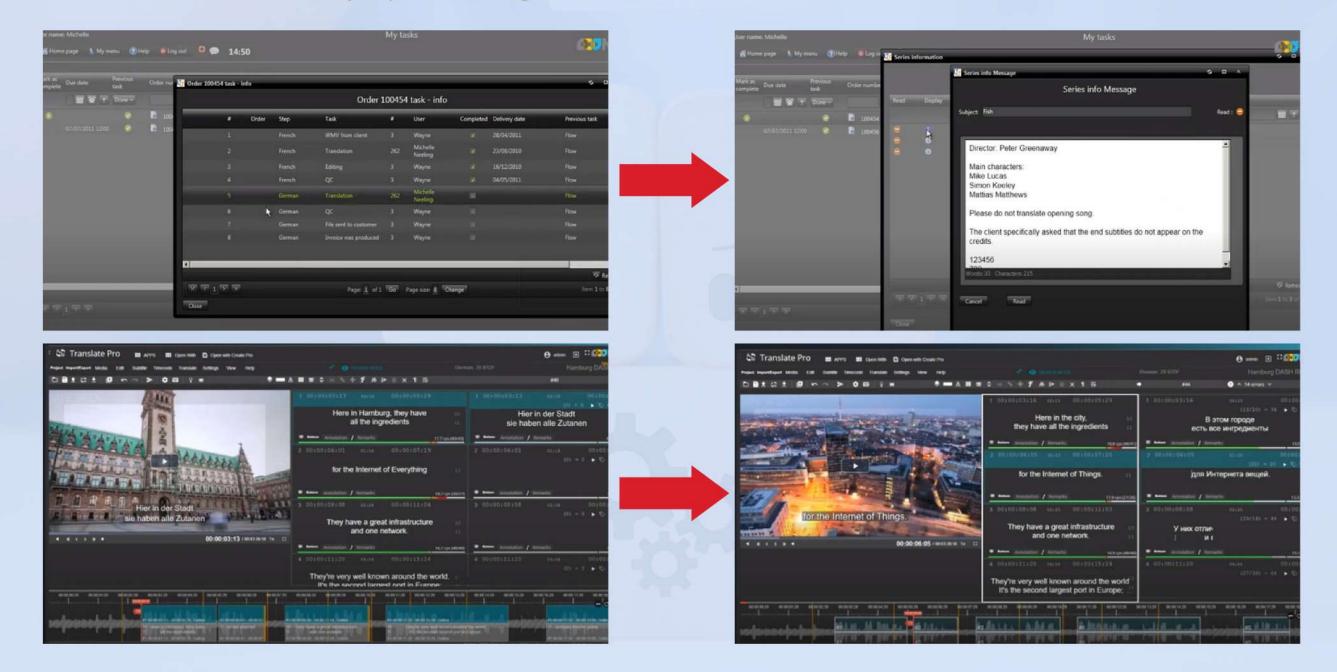
FINAL E CHECK

**DELIVERY** 

# PROJECT MANAGEMENT



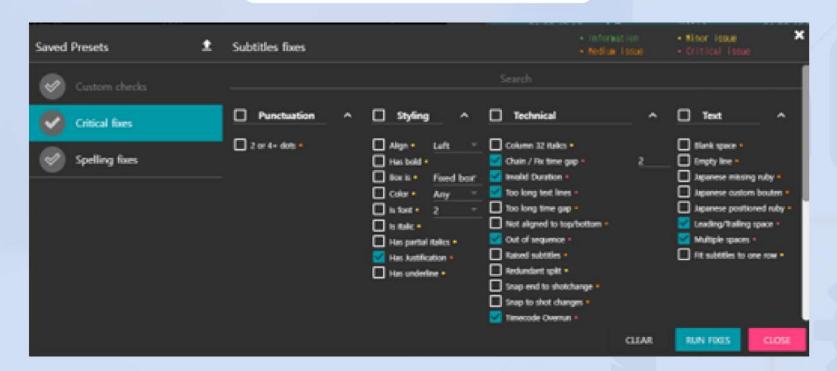
With Ooona Manager, we provide specific guidelines to translators while also tracking any particular guidelines that may need to be included for each project. We can manage languages through a master sample. This allows us to verify for consistency in time-codes and particular details for any episode across multiple languages. This is one of the main reasons as to why we chose OOONA to establish and assist with our project management workflow.



# QUALITY CONTROL

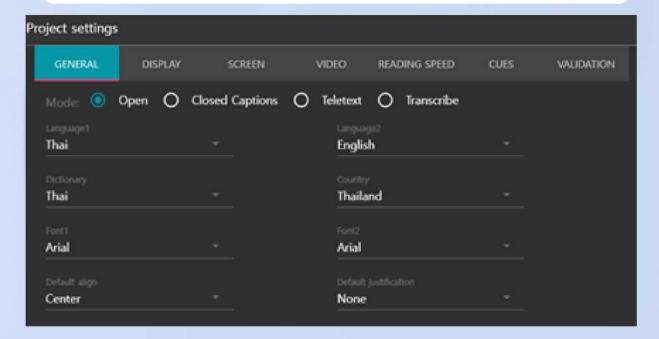
NIC uses Ooona for almost all its projects, including Netflix, and it has been crucial when it comes to ensuring quality output. It has proven to be far more intuitive and accessible than other similar applications.

#### **Robust QC Features**



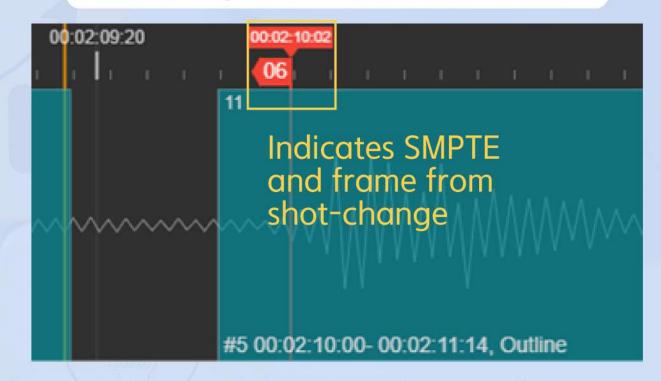
Ooona provides a customizable QC and spellcheck tool designed to catch both language and technical issues

## **Language-Specific Project Setting**



Ooona offers a range of language-specific options and allows users to adjust according to client specifications

### Frame-by-frame QC Assistance

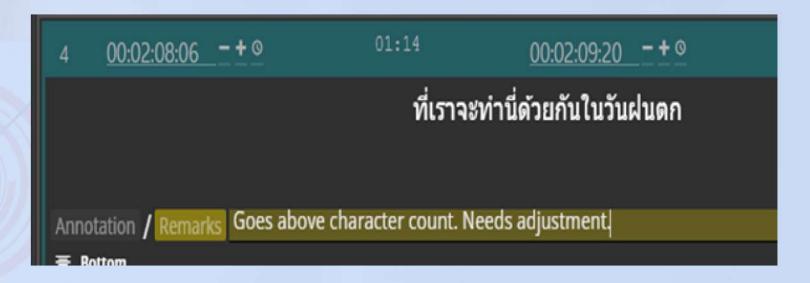


Ooona allows users to analyze each frame to ensure that requirements are met for clients with stricter guidelines, such as Netflix

# QUALITY CONTROL

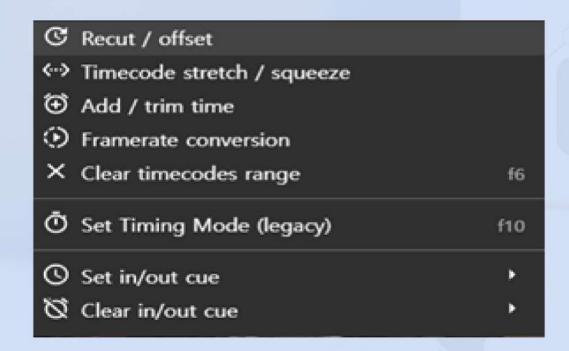
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## **Annotation and Tracking**



Users are able to annotate and label each line, making it easy to track progress

## **Timecode Management**



Through Ooona, timecode management is far more comprehensive and accurate, reducing the chance for human error



Ooona automatically adjusts timecodes and prevents users from being able to make changes if it goes against the settings



More than anything else, it is our mission to deliver.

While we are smaller than the major NPFP's and NP3's, we have a dedicated and agile team of experts who understand the increasingly crucial role of localization.

It is our mission to deliver not only with quality and speed, but with a reliability second to none. We understand that it will not always be smooth sailing and unexpected problems will arise. However, the dedication and determination of our team will guarantee that as your localization partners, we will not let you down.



We look forward to working with you!



## OFFICE

6th floor, 421-23, bangbae 2-dong seocho-gu, seoul, south korea



#### WEBSITE

www.nexusicon.com